Oracle Audit - Summary on a Page

FOR CIOs AND PROCUREMENT

LIME SOFTWARE

Oracle audit letter? Stay calm and follow the plan.

An official Oracle audit arrives as a letter or email; a licence review or advisory call is not the same thing, though the two are often confused. Oracle's audit rights sit in your main contract. These ten steps keep you in control from day one. Assume a ULA true-up is also an Audit because Oracle's licensing teams run it.

Our 10-point audit plan

1. **Notify C-level.** Make sure the right people know from day one.
2. **Choose one senior point of contact.** Everything goes through one person.
3. **Confirm an NDA covers the audit.**
4. **Acknowledge receipt to Oracle** and confirm your contact.
5. **Confirm the scope and products** being audited.
6. **Confirm timescales,** and that the audit must not interfere with your day-to-day operations.
7. **Collect all contracts.** Ask Oracle for copies of all contracts and support renewals in the agreed scope.
8. **Contact Oracle audit defence specialists** or legal counsel.
9. **Collect data to review internally:** contracts, ordering documents, hardware inventory and deployment lists.
10. **Never share any data without expert review.**

US$2m
Uplift on one ULA renewal

2-3 years
Back-billing, plus current year and one ahead

1 contact
One senior owner for all Oracle contact

Where audits find money

1. Database options not licensed.
2. VMware not licensed correctly.
3. Oracle Enterprise Manager not licensed at all.
4. High availability and failover not licensed correctly.
5. Server upgrades not assessed for licensing impact.
6. Cloud moves that were expected to cut costs.

A real example

A healthcare client assumed every option installed with its Oracle application was licensed. A ULA renewal followed, with a US$2m uplift for Advanced Compression and Advanced Security. They ran VMware, where the impact can be far greater.

The devil is in the detail.

You can decline Oracle's scripts. Lime's verified tools are an accepted alternative.

Follow-ups often become a meeting about cloud or a ULA, with large sums attached.

Lime is independent of Oracle and has nothing to sell you from Oracle's price list.

Audit Defence Support

Talk to us before you reply to Oracle. We will help you through it.

Questions email me:
hello@lime-software.com

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